Values of cooperative games: marginalism, egalitarianism and implementation

Marcin Malawski

Leon Koźmiński University, Warsaw, PL

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Cooperative games and values

- Cooperative games
- Values
- Marginalism vs. egalitarianism
 - The Shapley value
 - More egalitarian values
- ③ "Common pool implementation"
 - General common pool values
 - Expectation-based values
 - Simple common pool values
- Procedural implementation"
 - Procedures and procedural values
 - Common pool vs. procedural
 - Supersets and new representatives
- 5 Non-cooperative implementations
 - Bidding games
 - Infinite bargaining games
- References

Cooperative games

The notion of cooperative game

Definition (Coooperative game with side payments (TU game))

(also known as game with transferable utility (TU game)) is a pair (N, v), with

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Interpretation

For any coalition S:

v(S) (the worth of S) – is the joint payoff that the coalition S can guarantee its members by joint action, without any participation of the players from $N \setminus S$.

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transferable utility ; side payments).

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Cooperative games- some desirable properties

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("cooperation is profitable – it pays to merge coalitions");

• convex if for every pair of coalitions $T, U \subset N$

$$v(T \cup U) + v(T \cap U) \ge v(T) + v(U)$$

or equivalently -(N, v) has the nondecreasing contributions property:

$$\forall T, U, i \ (T \subset U, i \in T \cap U) \Rightarrow v(T) - v(T \setminus i) \leq v(U) - v(U \setminus i)$$

 $v(T) - v(T \setminus i)$ is player i's marginal contribution to coalition T.

 $\textit{N} = \{1, 2, 3, 4, 5\}$;

Coalition(s)	Worth	Coalition(s)	Worth
1	1	23 , 24 , 235 , 245	7
2	2	34 and 345	6
3,4	3	123 and 124	9
5	0	134 and 1345	8
12 and 125	6	135 and 145	5
13 and 14	5	234 and 2345	10
15	1	1235 and 1245	9
25	2	1234	15
35 and 45	3	Ν	15

In this game, player 5 is a null player : for every coalition T, $v(T \cup 5) = v(T)$, and players 3 and 4 are interchangeable : for every $T \subseteq (N \setminus \{3,4\})$, $v(T \cup 3) = v(T \cup 4)$.

Values

Cooperative games: allocations and values

Definition (Allocation in a cooperative game)

An allocation in the game (N, v) is any vector $(x_1, x_2, ..., x_n)$ such that $\sum_{i=1}^{n} x_i = v(N).$ = The players somehow divide between themselves the worth of the grand coalition N.

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Definition (Value)

A value is any one-element solution, i.e., any function ψ assigning to every cooperative game (N, v) some allocation in this game, $\psi(v) = (\psi_1(v), \psi_2(v), \dots, \psi_n(v));$ $\psi_j(v) - value of player j in the game v.$

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• Symmetry (S) : For every game (N, v) and every permutation π of the set N of players,

 $\psi_i(\pi^* v) = \psi_{\pi(i)}(v)$ for every $i \in N$,

where $\pi^*(v)$ is the game defined by: $\pi^*v(S) = v(\pi(S))$ for each $S \subset N$.

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- Linearity (L) : For every two games $v, w \in \mathcal{G}_n$ and every constant c, $\psi(v+w) = \psi(v) + \psi(w)$ and $\psi(c \cdot v) = c \cdot \psi(v)$.

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Values – some desirable properties

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- Weak monotonicity (WM) : For every monotone game (N, v) , $\forall_{i \in N} \psi_i(v) \ge 0$
- Coalitional monotonicity (CM): For every coalition $T \subseteq N$ and every two games $v, w \in \mathcal{G}_n$ such that (v(T) > w(T) and $v(S) = w(S) \quad \forall_{S \neq T})$ it holds that $\psi_i(v) \ge \psi_i(w) \quad \forall_{i \in T}$

The Shapley value

Theorem (Shapley)

The only value ψ satisfying (efficiency), equal treatment property, null player property and additivity is the **Shapley value**.

Definition (Shapley value)

The Shapley value, denoted by ϕ , is a function assigning to any cooperative game (N, v) the allocation $\phi(v) = (\phi_1(v), \phi_2(v), \dots, \phi_n(v))$ in this game defined by

$$\phi_j(\mathbf{v}) = \sum_{T \ni j} \frac{(t-1)!(n-t)!}{n!} (\mathbf{v}(T) - \mathbf{v}(T \setminus j)).$$

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Remark

The Shapley value is marginalistic – the value of a player is determined solely by his marginal contributions to coalitions.

The egalitarian value

Definition (Egalitarian value)

The egalitarian value e results from equal division of v(N) among all players:

$$orall k \ e_k(v) = rac{v(N)}{n}$$
.

Remark

Both values ϕ and e are symmetric, linear and weakly and coalitionally monotonic, but the egalitarian value clearly

- is not marginalistic,
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Theorem (van den Brink 2007)

The only additive value ψ having equal treatment and nullifying player properties $((\forall_{T \ni j} v(T) = 0) \Rightarrow \psi_j(v) = 0)$ is the egalitarian value, e.

"Reconciling marginalism with egalitarianism": Egalitarian Shapley values

Definition ("Egalitarian Shapley values"

(Joosten 1996; van den Brink et al. 2013))

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$$\epsilon_j(\mathbf{v}) = \epsilon \cdot \phi_j(\mathbf{v}) + (1-\epsilon) \frac{\mathbf{v}(N)}{n}$$

($\epsilon \in$ [0 , 1] arbitrary but fixed)

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A characterization:

Theorem (Casajus and Huettner 2013)

The only additive values fulfilling

- local monotonicity: if $v(S \cup i) \ge v(S \cup j)$ for every coalition S such that $i, j \notin S$, then $\psi_i(v) \ge \psi_j(v)$
- "null player in productive environment": if j is a null player in v and $v(N) \ge 0$, then $\psi_j(v) \ge 0$ are egalitarian Shapley values.

Reconciling ff. : The solidarity value

Definition (The solidarity value (Nowak and Radzik 1994))

$$\sigma_k(\mathbf{v}) = \sum_{T \ni k} \frac{(t-1)!(n-t)!}{n!} \sum_{j \in T} \frac{\mathbf{v}(T) - \mathbf{v}(T \setminus j)}{t}.$$

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(Extended to a parametrized family by Casajus and Huettner 2014, and embedded in a full-dimensional family by Béal, Rémila and Solal 2017).

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Shapley value: the probabilistic interpretation

Assuming that the grand coalition N is forming in a random order and all permutations π of players – i.e., orders in which they join the coalition – are equiprobable,

the number $\phi_j(v)$ – the Shapley value of player j – is the expected value of that player's marginal contribution to the coalition $H_{\pi,j}$ of his "predecessors" in the ordering:

$$m_{j,\pi}(\mathbf{v}) = \mathbf{v}(H_{\pi,j}) - \mathbf{v}(H_{\pi,j} \setminus j).$$

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in every permutation π every player i gives (1 − ε) · m_{i,π}(v) to the common pool
 (and retains ε · m_{i,π}(v) for himself) ,

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and at the end the common pool is divided equally among all players.

General case: Common pool values

Definition (General common pool value)

A general common pool value on \mathcal{G}_n is any value $\psi^{(Q)}$ defined by the formula

$$\psi_j^{(Q)}(v) = \mathsf{E}_{\pi}\left[q_{j,H_{\pi,j}} + rac{1}{n}\sum_{k=1}^n (m_{k,\pi}(v) - q_{k,H_{\pi,k}})
ight]$$

where: $Q = ((q_{k,S})_{k=1}^n)_{S \in 2^N, S \ni k}$; $q_{k,S}$ – the quantity demanded by player k at entering the coalition S,

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Interpretation

In any ordering π , each player (k) retains for himself the quantity $q_{k,H_{\pi,k}}$, and the rest of his marginal contribution (maybe negative!), $m_{k,\pi}(v) - q_k(v)$, goes to the common pool.

At the end, the common pool is divided equally between all players.

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$$\psi_j^{(Q)}(v) = \mathbf{E}_{\pi} \left[q_{j,H_{\pi,j}} + \frac{1}{n} \sum_{k=1}^n (m_{k,\pi}(v) - q_{k,H_{\pi,k}}) \right]$$

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Example

Q Equal surplus division value (Driessen and Funaki 1991) : $q_{j,S} \equiv v(j)$

$$\theta_k(v) = v(k) + \frac{1}{n} \left(v(N) - \sum_{j=1}^n v(j) \right) = \frac{v(N)}{n} + \frac{n-1}{n} v(k) - \frac{1}{n} \sum_{j \neq k} v(j).$$

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• The ENSC value (Moulin 1985 ; Sun et al. 2017) : $q_{j,S} \equiv v(N) - v(N \setminus j)$

$$\begin{aligned} \zeta_k(v) &= (v(N) - v(N \setminus k)) + \frac{1}{n} \left(v(N) - \sum_{i=1}^n (v(N) - v(N \setminus i)) \right) \\ &= \frac{v(N)}{n} + \frac{1}{n} \sum_{i \neq k} v(N \setminus i) - \frac{n-1}{n} v(N \setminus k) \,. \end{aligned}$$

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• The ENSC value (Moulin 1985 ; Sun et al. 2017) : $q_{j,S} \equiv v(N) - v(N \setminus j)$

$$\zeta_k(v) = (v(N) - v(N \setminus k)) + \frac{1}{n} \left(v(N) - \sum_{i=1}^n (v(N) - v(N \setminus i)) \right)$$

• The "ideal values" (Wang et al. 2018) :

 $q_{j,S} \equiv \frac{\sum_{T \ni j} \mu_t v(T)}{2^{n-1}}$

A simple special case: Expectations-based values

Definition (Expectation-based value)

A value ψ is **expectations-based** if, for any game (N, v), it is generated by a vector h(v) of players' expectations according to the formula

$$\psi_k^{(h)}(N,v) = h_k(v) + \frac{1}{n}\left(v(N) - \sum_{j=1}^n h_j(v)\right) \quad \forall \ k = 1,\ldots,n.$$

Remark

For every function of expectations h, the expectations-based value $\psi^{(h)}$ is a general common pool value.

Expectations-based values: an equivalent algorithm

Theorem (An alternative "procedural implementation")

For every game (N, v), every vector h(v) of players' expectations in this game and every player $k \in N$, this player's resulting expectations-based value

$$\psi_k^{(h)}(N, v) = h_k(v) + \frac{1}{n} \left(v(N) - \sum_{j=1}^n h_j(v) \right)$$

is the expected value of player k's "portion" $c_{k,\pi}(v)$ in the permutation π , with

$$c_{k,\pi}(v) = \begin{cases} v(k) + \sum_{j \in N \setminus k} \frac{m_{j,\pi}(v) - h_j(v)}{\pi(j) - 1} & \pi(k) = 1 \\ h_k(v) + \sum_{j \in N \setminus H_{\pi,k}} \frac{m_{j,\pi}(v) - h_j(v)}{\pi(j) - 1} & \pi(k) > 1 \end{cases}$$

under the assumption of the grand coalition forming in a random order (all permutations π of players equiprobable).

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Expectations-based values: an equivalent algorithm

Theorem (An alternative "procedural implementation")

For every game (N, v), every vector h(v) of players' expectations in this game and every player $k \in N$, this player's resulting expectations-based value

$$\psi_k^{(h)}(N, v) = h_k(v) + \frac{1}{n} \left(v(N) - \sum_{j=1}^n h_j(v) \right)$$

is the expected value of player k's "portion" $c_{k,\pi}(v)$ in the permutation π , with

$$c_{k,\pi}(v) = \begin{cases} v(k) + \sum_{j \in N \setminus k} \frac{m_{j,\pi}(v) - h_j(v)}{\pi(j) - 1} & \pi(k) = 1 \\ h_k(v) + \sum_{j \in N \setminus H_{\pi,k}} \frac{m_{j,\pi}(v) - h_j(v)}{\pi(j) - 1} & \pi(k) > 1 \end{cases}$$

under the assumption of the grand coalition forming in a random order (all permutations π of players equiprobable).

Remark

Sun et al. (2017) proved a particular case of this theorem for the ENSC value.

Remark

Every expectations-based value $\psi^{(h)}$ on \mathcal{G}_n is a general common pool value with $q_{k,S} \equiv h_k(v)$.

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However, the class of general common pool values is seemingly too rich:

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Every efficient value ψ is expectations-based (and so a general CPV)

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However, the class of general common pool values is seemingly too rich:

Remark

Every efficient value ψ is expectations-based (and so a general CPV) – it is generated by the vector $h(v) = \psi(v)$.

A restriction: Symmetric feasible common pool values

Definition (Feasible common pool value)

A common pool value $\psi^{(Q)}$ on \mathcal{G}_n is feasible if there exists a family of coefficients $R = ((r_{k,\pi})_{k=1}^n)_{\pi \in \Pi_N}$ such that for every k, v and π

$$0 \le r_{k,\pi} \le 1$$
 and $q_{k,H_{\pi,k}} = r_{k,\pi} \cdot m_{k,\pi}$.

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A feasible common pool value $\psi^{(Q)}$ on \mathcal{G}_n is symmetric iff

$$\forall \pi_1, \pi_2 \in \Pi_N \, \forall j, k \in N \ (\pi_1(j) = \pi_2(k) \Rightarrow r_{j,\pi_1} = r_{k,\pi_2}).$$

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So, for symmetric feasible CP values:

$$R = (r_1, r_2, \ldots, r_n)$$
 and $q_{j,H_{\pi,j}} \equiv r_{\pi(j)}$.

Interpretation:

 $r_k \in [0, 1]$ is the proportion of own marginal contribution in the ordering π that a player coming as k-th in that ordering may retain.

Symmetric feasible CP values ff.

A symmetric feasible CPV (henceforth, wyrcommon pool value) on \mathcal{G}_n with the coefficients $R = (r_1, r_2, \ldots, r_n)$ is given by

$$\psi_{j}^{(R)}(v) = \mathbf{E}_{\pi} \left[r_{\pi(j)} m_{j,\pi}(v) + \frac{1}{n} \left(v(N) - \sum_{k=1}^{n} r_{\pi(k)} m_{k,\pi}(v) \right) \right]$$
$$= \sum_{\pi \in \Pi_{N}} \frac{r_{\pi(j)} m_{j,\pi}(v) + \frac{1}{n} \left(v(N) - \sum_{k=1}^{n} r_{\pi(k)} m_{k,\pi}(v) \right)}{n!}$$

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Example

) The Shapley value
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 : $r_k \equiv 1 \quad \forall k \forall \pi$;

2 Egalitarian Shapley value
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Example

- The Shapley value ϕ : $r_k \equiv 1 \quad \forall k \forall \pi$;
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- **③** The solidarity value σ : coefficients difficult to compute

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Common pool values - properties

Properties

Every (symmetric feasible) common pool value ψ is:

- linear,
- weakly monotonic $(\psi(v) \ge \mathbf{0} \text{ for every monotone game } v)$,
- locally monotonic: if player j is "not weaker" than player k in the game v, ie. $\forall_{T \subseteq (N - \{i,j\})} v(T \cup j) \ge v(T \cup k)$, \Rightarrow then $\psi_j(v) \ge \psi_k(v)$.

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Corollary

All (symmetric feasible) common pool values are procedural.

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Scenario

- The players arrive in a random order π; all orders (permutations of the set N) are equally probable.
- Solution Straight Every arriving player, k, brings his marginal contribution, $m_{k,\pi}(v)$, to the coalition of his predecessors.

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Definition (Procedure)

A procedure s on \mathcal{G}_n is a family of nonnegative coefficients $((s_{k,j})_{j=1}^k)_{k=1}^n$ such that $(\forall k) \sum_{j=1}^k s_{k,j} = 1.$

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The procedural value ψ^s determined by the procedure s on \mathcal{G}_n is defined by the formula

$$\psi_{i}^{s}(v) = \mathsf{E}_{\pi} \sum_{j \in \mathsf{N}_{\pi,i}} s_{\pi(j),\pi(i)} m_{j,\pi}(v) = \sum_{\pi \in \Pi} \sum_{j \in \mathsf{N}_{\pi,i}} \frac{s_{\pi(j),\pi(i)} m_{j,\pi}(v)}{n!} .$$
(1)

 $(N_{\pi,j} \text{ is the set of successors of } j \text{ in the ordering } \pi$, including j).

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Example

 $\forall k (s_{k,k} = 1 \text{ and } \forall j < k, s_{k,j} = 0)$ – every player retains his entire marginal contribution to each coalition for himself \implies The Shapley value ϕ

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$$(\forall k \geq 1 \ \forall j \leq k) \ s_{k,j} = \frac{1}{k}$$

 \implies The solidarity value σ

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Equivalent representations of procedures

Theorem (Equivalent representations)

If $s = ((s_{k,j})_{j=1}^k)_{k=1}^n$ and $t = ((t_{k,j})_{j=1}^k)_{k=1}^n$ are two procedures such that for all k $s_{k,k} = t_{k,k}$, then $\psi^s = \psi^t$.

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$$s = (s_1, s_2, ..., s_n)$$
 represents any procedure $((s_{k,j})_{j=1}^k)_{k=1}^n$ on \mathcal{G}_n , with $s_{j,j} = s_j$ for $j = 1, 2, ..., n$

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• $\psi_i^s(v) = \sum_{\pi \in \Pi} \frac{s_{\pi(i)}m_{i,\pi}(v)}{n!} + \sum_{\pi:\pi(i)=1} \sum_{j \neq i} \frac{(1 - s_{\pi(j)})m_{j,\pi}(v)}{n!}$

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Theorem (converse)

If
$$s = (s_1, s_2, ..., s_n)$$
 and $t = (t_1, t_2, ..., t_n)$ are two different procedures on \mathcal{G}_n , then $\psi^s \neq \psi^t$.

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Fact (Linearity of values with respect to procedure)

If $t = (1, t_2, ..., t_n)$ and $u = (1, u_2, ..., u_n)$ are two procedures, then for every $\lambda \in [0, 1]$ $s = \lambda t + (1 - \lambda)u$ is also a procedure, and the corresponding value ψ^s is given by $\psi^s = \lambda \psi^t + (1 - \lambda)\psi^u$

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Fact

Every procedural value is

- linear,
- symmetric,
- weakly, coalitionally and locally monotonic.

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Theorem

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How about the converse?

By definition:

- Every symmetric feasible common pool value on G_n is defined by a sequence of coefficients (r₁, r₂,..., r_n), ∀t r_t ∈ [0, 1].
- Every procedural value on \mathcal{G}_n is defined by a sequence of coefficients (s_1, s_2, \ldots, s_n) , $s_1 = 1$, $\forall t > 1$ $s_t \in [0, 1]$.

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But on the other hand:

- Different procedures (sequences (s_1, s_2, \dots, s_n)) always generate <u>different</u> values.
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Example

The sequences $R = (\frac{1}{4}, 1, \frac{1}{4})$ and $R' = (\frac{3}{4}, 0, \frac{3}{4})$ define the same common pool value on \mathcal{G}_3 – the egalitarian Shapley value with $\epsilon = \frac{1}{2}$.

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Equivalent forms of feasible common pool values

Example

The sequences $R = (\frac{1}{4}, 1, \frac{1}{4})$ and $R' = (\frac{3}{4}, 0, \frac{3}{4})$ define the same common pool value on \mathcal{G}_3 – the egalitarian Shapley value with $\epsilon = \frac{1}{2}$.

Proposition

Let $R = (r_1, r_2, ..., r_n)$ and $R' = (r'_1, r'_2, ..., r'_n)$ be two sequences of coefficients. Then, the symmetric feasible CPVs $\psi^{(R)}$ and $\psi'^{(R)}$ are equal if and only if

• either
$$R = R'$$

• or $r_t - r'_t = \prod_{u=1}^{t-1} \left(1 - \frac{n}{u}\right) \cdot (r_1 - r'_1) = (-1)^{t-1} \binom{n-1}{t-1}$ for every $t = 2, 3, \dots, n$

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Theorem

Every symmetric feasible common pool value on G_n given by the sequence of coefficients $R = (r_1, r_2, ..., r_n)$ is a procedural value with coefficients

$$s_1 = 1$$
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Proof

Somewhat tedious but routine – using the Ruiz, Valenciano and Zarzuelo (1996) coefficients for linear and symmetric values.

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Corollary

Not all procedural values are symmetric feasible common pool values.

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Example

The procedural value defined by the sequence with $s_1 = 1$, $s_2 = 0$, $s_3 > \frac{2}{n}$ is not a (synnetric feasible) CPV: $s_2 = 0 \Rightarrow r_1 = r_2 = 0 \Rightarrow s_3 = \frac{2}{n} \cdot r_3 \Rightarrow r_3 > 1.$

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All symmetric feasible common pool values are procedural but Not all procedural values are symmetric feasible CP values.

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Extending the class of procedural values (1)

Definition (Extended procedural values)

Defined on \mathcal{G}_n by sequence of triples of nonnegative coefficients:

$$(q,r,s)=(q_k,r_k,s_k)_{k=1}^n$$

such that $q_1 = r_n = 0$ and, for each k, $q_k + r_k + s_k = 1$.

Any player at k-th position in the ordering (k = 1, 2, ..., n) has to divide his marginal contribution in the following proportions:

- $-q_k$ jointly for all predecessors,
- r_k jointly for all successors, and
- $-s_k$ for the contributing player.

Then, expectations over all equiprobable permutations are taken.

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Then, expectations over all equiprobable permutations are taken.

Theorem

Every linear, symmetric and weakly monotonic value on G_n is an extended procedural value defined by some extended procedure as above.

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Extending the class of procedural values (2)

Definition (Ideal values

Wang et al. 2018)

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Defined on \mathcal{G}_n by sequence $\mu = (\mu_1, \dots, \mu_n)$ of nonnegative coefficients: $-\mu_s$ – the share (every) player wants to grab from any v(S) with #S = s, $-H_j^{(\mu)}(v) = \frac{\sum_{T \ni j} \mu_t v(T)}{2^{n-1}}$ – the average "demand" of player j,

$$\psi_j^{(\mu)}(v) = H_j^{(\mu)}(v) + rac{1}{n} \left(v(N) - \sum_{k=1}^n H_k^{(\mu)}(v) \right)$$

 expectation-based values with expectations resulting from the demand coefficients.

Theorem (Wang et al. 2018)

Every linear, symmetric and coalitionally monotonic value on \mathcal{G}_n is an ideal value defined by some family of demand coefficients as above.

General solidarity values - scenario (Béal, Rémila and Solal 2017)

- **9** Players arrive in random order π to form the grand coalition.
- Output As long as no more than p players are present (p fixed, 1 ≤ p < n), each retains his entire marginal contribution m_{k,π}(v).

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- The *p*-solidarity value of any player *k*, $\sigma_k^{(p)}(v)$ is the average if his share in v(N) over all orderings..

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Definition (*p*-solidarity values $\sigma^{(p)}$ (Béal, Rémila and Solal 2017))

For
$$p=0,1,2,\ldots n-1$$
 and for any player $j\in N$, $\sigma_j^{(p)}(v)=rac{1}{n!}\sum_{\pi\in\Pi}rac{c_{j,\pi}(v)}{n!}$

where
$$c_{j,\pi}(v) = \begin{cases} m_{j,\pi}(v) \ (= v(H_{\pi,j}) - v(H_{\pi,j} \setminus j) & \text{if } \pi(j) \le p \ , \\ \frac{v(N) - v(\pi^{-1}(\{1,2,\dots p\})}{n-p} & \text{if } \pi(j) > p \ . \end{cases}$$

Remark

$$\sigma^{(0)} = e \ , \quad \sigma^{(n-1)} = \phi \, .$$

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Definition (General "solidarity" values σ^{λ} (Béal, Rémila and Solal 2017))

A generalized "solidarity" value on \mathcal{G}_n is any convex combination of values $\sigma^{(0)}, \ldots, \sigma^{(n-1)}$:

$$\sigma^{(\lambda)}(v) = \sum_{p=0}^{n-1} \lambda_p \sigma^{(p)}(v)$$

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Every "generalized solidarity" value is procedural: $S_n \subset \mathcal{P}_n$.

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Remark ("Solidarity" and procedural)

Every "generalized solidarity" value is procedural: $S_n \subset P_n$. More precisely: $\sigma^{(p)} = \psi^s$, where $s_1 = s_2 = \ldots = s_{p+1} = 1$, $q > p + 1 \Rightarrow s_q = 0$.

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2 $\sigma \in S_n$; moreover, σ is the barycenter of S_n .

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Theorem (Axiomatic characterization (Béal, Rémila and Solal 2017))

A value ψ on \mathcal{G}_n is:

• linear, • weakly monotonic, • locally monotonic, and has the property of "null player in a null environment": if j is a null player in v, v(N) = 0 and $v(S) \ge 0$ for every S, then $\psi_j(v) \le 0$ if and only if it is a generalized solidarity value.

Algorithm (The bidding game (Perez-Castrillo and Wettstein 2001))

• Each player, say i, bids n - 1 numbers $b_{i,j}$ to all other players for possibility of being a proposer in stage 3.

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- Search player, say i, bids n − 1 numbers b_{i,j} to all other players for possibility of being a proposer in stage 3.
- The player with highest net bid ∑_{j≠i}(b_{i,j} − b_{j,i}) becomes a proposer (with random tie-breaking), and pays all his bids.

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- **③** The proposer, say p, offers payments $y_{p,j}$ to all other players.
- Other players (responders) sequentially accept or reject the offers.

Bidding games

"Bidding for the surplus"

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- **o** If all responders accept, each $j \neq p$ receives $y_{p,j}$, the proposer retains $v(N) - \sum_{j
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- Other players (responders) sequentially accept or reject the offers.
- If all responders accept, each j ≠ p receives y_{p,j}, the proposer retains v(N) ∑_{j≠i} y_{p,j}, and the game ends.
- If anyone rejects the proposal, then the proposer (p) receives v(p) and leaves the game,
- and all other players return to stage 1 in the game $v|_{N\setminus p}$.

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Equilibria of the "bidding for the surplus" game

Theorem (Perez-Castrillo and Wettstein 2001)

If the game (N, v) fulfils the condition $v(S \cup j) \ge v(S) + v(j) \quad \forall S \forall j \notin S$, then

• the following joint strategy:

– each player i bids to each player $j \neq i$ the amount $b_{i,j} = \phi_j(v) - \phi_j(v|_{N \setminus i})$;

- when a proposer, player k offers to each player $j \neq k$ the amount $y_{k,i} = \phi_i(v|_{N\setminus k})$;

- when a responder, player j accepts an offer $z_{k,j}$ from k if and only if $z_{k,j} = \phi_j(\mathbf{v}|_{N \setminus k})$

is a subgame perfect equilibrium of the bidding game, with payoffs $x_i = \phi_i(N, v)$ for each player *i*,

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 - is a subgame perfect equilibrium of the bidding game, with payoffs $x_i = \phi_i(N, v)$ for each player *i*,
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- in every subgame perfect equilibrium, payoffs of all players are equal to their Shapley values in (N, v).

That is, the bidding game implements the Shapley value in subgame perfect Nash equilibria.

Some extensions

Remark

The implementation relies on the special properties of the Shapley value:

•
$$\forall_{i \in N} \ \phi_i(\mathbf{v}) = \frac{\mathbf{v}(N) - \mathbf{v}(N \setminus i)}{n} - \frac{1}{n} \sum_{i \neq i} \phi_i(\mathbf{v}|_{N \setminus i}),$$

• $\forall_{i,j\in N} \phi_i(\mathbf{v}) - \phi_i(\mathbf{v}|_{N\setminus j}) = \phi_j(\mathbf{v}) - \phi_j(\mathbf{v}|_{N\setminus i})$ (balanced contributions)

However, some generalizations to other values are known:

- A similar mechanism, with a nonzero probability 1 ε of <u>breakdown</u> of negotiations in case of rejection (only at the stage when all *n* players were negotiating) and then all players receiving 0 implements the egalitarian Shapley value ε; (van den Brink, Funaki and Ju 2011)
- More elaborate three-stage mechanism implement the generalized solidarity values (Béal, Rémila and Solal 2017)

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Algorithm (Basic setup (Hart and Mas-Colell 1986))

- One of the players is chosen at random to become a proposer.
- Output: The proposer, p, offers payments y_j satisfying ∑_{j≠p} y_j ≤ v(N) to all other players.

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- If all responders accept, each j ≠ p receives y_j, the proposer retains v(N) ∑_{i≠p} y_j, and the game ends.
- If anyone rejects the proposal, then:
 - with probability ho < 1 the game moves back to stage 1,
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Theorem (Hart and Mas-Colell)

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- all players' payoffs in this equilibrium are equal to their Shapley values in (N, v).

That is, the bargaining game **implements** the Shapley value in (unique) subgame perfect Nash equilibrium.

Remark

However, the equilibrium payoffs are expectations of random variables.

Implementing other values by the Hart - Mas-Colell game

When the game is modified by allowing for excluding <u>another player</u> instead of the proposer, other values are obtained as SP equilibrium payoffs. Denoting:

- $\bullet \ \rho$ the probability of excluding a player after a rejection
- α the (conditional) probability that the excluded player is the proposer,
- and assuming all responders to be excluded with the same probability,

we obtain e.g.

- the egalitarian value when $\alpha=$ 0,
- the solidarity value for $\alpha = \frac{1}{n}$

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and, generally, any bargaining value (Calvo and Guttierez-Lopez, forthcoming).

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